

Ozan Isler

Behavioural & Experimental Economist

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EDUCATION

University of California, Riverside, USA

- Ph.D. in economics (2009) & M.A. in economics (2006)

Yale University, New Haven, USA

- B.A. in economics with distinction (2003)

OCCUPATION

Research Fellow 2022-present

School of Economics, The University of Queensland, Brisbane, Australia

Research Fellow 2019-2022

Centre for Behavioural Economics, Society and Technology, School of Economics and Finance, Queensland University of Technology (QUT), Brisbane, Australia

Assistant Professor 2010-2019

Department of Economics and Finance, Dogus University, Istanbul, Turkey

Research Fellow 2014-2017

Centre for Decision Research and Experimental Economics (CeDEx), School of Economics, University of Nottingham, Nottingham, UK

RESEARCH INTERESTS

- Cognitive foundations of religion, morality, and cooperation
- Financial literacy and decision-making
- Preventive health and public policy

RESEARCH FUNDING

- Templeton Religion Trust International Grant: “Religion as Moral Compass” (\$235,000) 2022-23
- Think Forward Initiative International Grant: “Financial Scarcity & Preparedness” (€80,000) 2020-22
- QUT Business School Research Support: “Experiments on Labour Creativity” (\$10,000) 2020-22
- Network for Integrated Behavioural Science (NIBS) Various Research Awards (£12,000) 2016-2021
- C-SEB, University of Cologne, Start-Up Grant: “Shared Group Identity & Cooperation (€3,000) 2020-21
- TUBITAK Long-Term Grant: “Resource Scarcity & Cooperation” (Advisor) 2021-24
- TUBITAK Long-Term Grant: “Earthquake Threat & Cooperation” (Advisor) 2021-24
- TUBITAK Short-Term Grant: “COVID-19 Preventive Measures” (Advisor) 2020-21

AWARDS & FELLOWSHIPS

- 2021 Sabanci International Essay Award: “Behavioural Consequences of COVID-19 Threat”
- European Commission, Marie Skłodowska-Curie Individual Fellowship 2015-2017

- TUBITAK Post-Doctoral Research Fellowship, 2014-2015
- Chancellor's Distinguished Fellowship, University of California, 2004-2009
- Yale College Fellowship, 1999-2003

PUBLICATIONS

Uğurlar P, Dorrough AR, **Isler O** & Yilmaz O (2023). Shared Group Memberships Mitigate Intergroup Bias in Cooperation. *Social Psychological and Personality Science*. <https://doi.org/10.1177/19485506231209788>

Bayrak F, Aktar B, Aydas B, Yilmaz O, Alper S & **Isler O** (2023) Effective health communication depends on the interaction of message source and content: two experiments on adherence to COVID-19 measures in Türkiye, *Psychology & Health*. <https://doi.org/10.1080/08870446.2023.2285445>

Baron J, **Isler O** & Yilmaz O (2023). Actively open-minded thinking and the political effects of its absence. In: Ottati, V. & Stern, C. (eds) *Divided: Open-Mindedness and Dogmatism in a Polarized World*, Oxford University Press. <https://doi.org/10.31234/osf.io/g5jhp>.

Huber, C, Dreber, A, Huber, J, Johannesson, M, Kirchler, M, Weitzel, U, ... **Isler O**, & Holzmeister, F (2023). Competition and moral behavior: A meta-analysis of forty-five crowd-sourced experimental designs. *Proceedings of the National Academy of Sciences*, 120(23), <https://doi.org/10.1073/pnas.2215572120>.

Isler O, Yilmaz O & Dulleck U (2023). Scarcity improves economic valuations when cognitively salient. *Journal of Economic Behaviour & Organization*, 209, 362-371. <https://doi.org/10.1016/j.jebo.2023.02.019>

Isler O & Gächter S (2022). Peer influence in honesty and cooperation. *Journal of Economic Behaviour & Organization*, 195, 75-86. <https://dx.doi.org/10.1016/j.jebo.2021.12.026>

Isler O & Yilmaz O (2022). How to activate intuitive and reflective thinking in behavior research? A comprehensive examination of experimental techniques. *Behavior Research Methods*. <https://doi.org/10.3758/s13428-022-01984-4>

Isler O, Rojas A & Dulleck U (2022). Easy to shove, difficult to show: Effect of educative and default nudges on financial self-management. *Journal of Behavioral and Experimental Finance*, 34, 100639. <https://doi.org/10.1016/j.jbef.2022.100639>

Isler O (2022). İktisadi deneyler ışığında ahlaki davranış [Moral behaviour in light of economic experiments]. In: Yilmaz O. (Ed.) *Ahlakın yeni soyağacı: Psikolojik ve evrimsel bir bakış [The new genealogy of morality: A psychological and evolutionary perspective]*. Istanbul: Koç University Press.

Bago, B., Kovacs, M., Protzko, ... **Isler O**, ... & Matibag, CJ (2022). Situational factors shape moral judgements in the trolley dilemma in Eastern, Southern and Western countries in a culturally diverse sample. *Nature Human Behaviour*, 1-16. <https://doi.org/10.1038/s41562-022-01319-5>

Hoogeveen S, Sarafoglou A, van Elk M, ... **Isler O**, ... & Wagenmakers E (2022). A many-analysts approach to the relation between religiosity and well-being. *Religion, Brain & Behavior*, 1-47. <https://doi.org/10.1080/2153599X.2022.2070255>

Pavlovic T, Azevedo F, Coustav D, ... **Isler O**, ... & Van Bavel JJ (2022). Predicting attitudinal and behavioral responses to COVID-19 pandemic using machine learning. *PNAS Nexus*, 1-33. <https://doi.org/10.1093/pnasnexus/pgac093>

Van Bavel JJ, Cichocka A, Capraro V, ... **Isler O**, ... & Hudecek MFC (2022). National identity predicts public health support during a global pandemic. *Nature Communications*, 13(517) <https://doi.org/10.1038/s41467-021-27668-9>

Nurse MS, Ross RM, **Isler O** & Van Rooy D (2022). Analytic thinking predicts accuracy ratings and willingness to share COVID-19 misinformation in Australia. *Memory & Cognition*, 50(2), 425-434. <https://doi.org/10.3758/s13421-021-01219-5>

Isler O, Yilmaz O & Maule AJ (2021). Religion, parochialism and intuitive cooperation. *Nature Human Behaviour*, 5, 512-521. <https://doi.org/10.1038/s41562-020-01014-3>

Isler O, Gächter S, Maule AJ & Starmer C (2021). Contextualised strong reciprocity explains selfless cooperation despite selfish intuitions and weak social heuristics. *Scientific Reports*, 11: 13868.

<https://doi.org/10.1038/s41598-021-93412-4>

Isler O, Flew T, Erol I & Dulleck U (2021). Market news and credibility cues improve house price predictions: An experiment on bounded rationality in real estate. *Journal of Behavioral and Experimental Finance*, 31, 100550. <https://doi.org/10.1016/j.jbef.2021.100550>

Isler O, Yilmaz O & Dogruyol B (2021). Are we at all liberal at heart? High-powered tests find no effect of intuitive thinking on moral foundations. *Journal of Experimental Social Psychology*, 92: 104050.

<https://doi.org/10.1016/j.jesp.2020.104050>

Isler O, Yilmaz O & Dogruyol B (2020). Activating reflective thinking with decision justification and debiasing training. *Judgment and Decision Making*, 15(6), 926-938.

<http://journal.sjdm.org/20/201008/jdm201008.pdf>

Isler O, Isler B, Kopsacheilis O & Ferguson E (2020). Limits of the social-benefit motive among high-risk patients: A field experiment on influenza vaccination behaviour. *BMC Public Health*, 20(240)

<https://doi.org/10.1186/s12889-020-8246-3>

Isler O (2020). Rational Actors. In: Shackelford T., Weekes-Shackelford V. (eds) *Encyclopedia of Evolutionary Psychological Science*. Springer, Cham. https://doi.org/10.1007/978-3-319-16999-6_2155-1

Isler O (2020). Bounded rationality. In: Shackelford T., Weekes-Shackelford V. (eds) *Encyclopedia of Evolutionary Psychological Science*. Springer, Cham. https://doi.org/10.1007/978-3-319-16999-6_2156-1

Yilmaz O & **Isler O** (2019). Reflection Increases Belief in God through Self-Questioning among Non-Believers. *Judgment and Decision Making*, 14(6), 649-657.

<http://journal.sjdm.org/19/190605/jdm190605.pdf>

Isler O (2019). Resource scarcity. In: Shackelford T & Weekes-Shackelford V (eds) *Encyclopedia of Evolutionary Psychological Science*. Springer, Cham. https://doi.org/10.1007/978-3-319-16999-6_1585-1

Isler O & Yilmaz O (2019). Intuition and Deliberation in Morality and Cooperation: An Overview of the Literature. In: J. Liebowitz (Ed.), *Developing Informed Intuitants*, Taylor & Francis, 101-113.

<https://doi.org/10.1201/9780429298097>

Isler O, Maule AJ & Starmer C (2018). Is intuition really cooperative? Improved tests support the social heuristics hypothesis. *PLoS ONE*, 3(1): e0190560. <https://doi.org/10.1371/journal.pone.0190560>

THESIS ADVISOR

Findlay E (2021). Effect of Human vs. Robo-Advisors on Financial Decision-Making. *QUT*.

TEACHING EXPERIENCE

School of Business, Economics & Law, University of Queensland

- Behavioural Economics
- Behavioural Public Policy (Philosophy, Politics & Economics Capstone Course)
- Economics for Business

Business School, Queensland University of Technology

- Applied Behavioural Economics
- Contemporary Applications of Economic Theory (Economics Capstone Course)
- Introduction to Economics

Department of Economics and Finance, Dogus University

- Philosophy of Social Sciences (Ph.D.)
- Research Methods in Social Sciences (M.A., M.B.A.)
- Economic Analysis (M.A., M.B.A. & Ph.D.)
- Managerial Economics (M.A., M.B.A. & Ph.D.)
- Microeconomics
- History of Economic Thought
- Current Issues in World Economy
- Development Economics
- Introduction to Economics / Principles of Economics
- Macroeconomics

Department of Economics, University of California, Riverside

- Introduction to Microeconomics
- Intermediate Microeconomics II
- Introduction to Economics
- Money, Banking and Financial Systems

CONFERENCES, WORKSHOPS & SEMINARS

- *Invited Lecture at Kadir Has University Moral Intuitions Lab*, August 2022; presented “How reflection promotes welfare: An overview of recent experiments”.
- *2022 15th Australia New Zealand Workshop on Experimental Economics (ANZWEE)*, September 2022; presented “Motivating Creativity An experimental comparison of incentive schemes”.
- *2022 QUT BEST Conference on Human Behaviour & Decision Making*, February 2022; presented “Activating intuitive and reflective thinking in behavior research”.
- *QUT Brown-Bag Seminar*, October 2021; presented “Experiments on Creativity of Online Labour”.
- *TIBER 2021 Symposium on Psychology and Economics*, August 2021; presented “Contextualised Strong Reciprocity Explains Selfless Cooperation.”
- *Economic Science Association World Conference*, July 2021; presented “Contextualised Strong Reciprocity Explains Selfless Cooperation”.
- *RExCon21 Conference on Social Preferences and Social Norms*, July 2021; presented “Contextualised Strong Reciprocity Explains Selfless Cooperation”.
- *2021 QUT BEST Conference on Human Behaviour & Decision Making*, February 2021; presented “Religion, parochialism, and intuitive cooperation”.
- *Macquarie University Belief Formation Workshop*, October 2020; presented upon invitation “Prosocial intentions, risk perceptions, and vaccination behaviour”.
- *2020 QUT BEST Workshop on Digital Trust and Well-Being*, June 2020; organizer; presented “Preventing COVID-19: an Australian perspective”.
- *QUT Brown-Bag Seminar*, March 2020; presented “Financial preparedness under cognitive scarcity”.
- *2020 QUT BEST Workshop on Behavioural Health Economics*, February 2020; organizer.
- *2020 QUT Annual BEST Conference on Human Behaviour & Decision Making*, February 2020; presented “Intuitions and strong reciprocity explain cooperation in maintenance and provision dilemmas”.

- *Bosphorus University Workshop on Experimental and Behavioural Economics*, May 2018; presented “Individual Identification of Dishonesty: Economic and Psychological Determinants”.
- *Asia Pacific Economic Science Association Conference*, Queensland University of Technology, February 2018; presented “Identification of dishonesty at the individual level”.
- *European Meeting of the Economic Science Association*, Vienna University of Economics and Business, September 2017; presented “Is intuition really cooperative?”
- *TIBER 2017 Symposium on Psychology and Economics*, Tilburg University, August 2017; presentation on “Honesty, Cooperation and Social Influence.”
- *Behavioural Science Group 5th Summer School on Social Choice and Ethical Decision Making*, Warwick Business School, July 2017; presentation on “Honesty, Cooperation and Social Influence.”
- *European Group of Process Tracing Studies (EGPROC) Conference*, National University of Ireland, Galway, June 2017; presentation on “Is cooperation indeed intuitive? Investigating the issues of noncompliance and misunderstanding”.
- *CDR Invited Seminar Series*, Centre for Decision Research, Leeds University Business School, December 2016; presented “Is cooperation indeed intuitive?”
- *Workshop on the Economics of Corruption: Reinventing Trusted Governance*, University of Passau, November 2016; presented “A modified UG experiment to study in\out group bias”.
- *European Meeting of the Economic Science Association*, Norwegian School of Economics in Bergen, September 2016; presented “Abstract, Concrete & Loaded Framing of the Public Good Game”.
- *Behavioural Science Group 4th Summer School on Decisions from Experience*, Warwick Business School, August 2016; participant.
- *7th International Summer Course on Research Methodology and Ethics in Health Sciences*, Koc University, Istanbul, July, 2016; participant.
- *European Group of Process Tracing Studies (EGPROC) Symposium & Conference*, Max Planck Institute for Research on Collective Goods, Bonn, June 2016; presentation on “Decision Context & Depth of Processing: Is Cooperation Ecologically Intuitive?”
- *Experiments Summer School*, University of East Anglia, June 2016; participant.
- *Cognitive Processes of Economic Decisions*, 7th Thurgau Experimental Economics Meeting, University of Konstanz, Kreuzlingen, April 2016; participant.
- *Assessing Well-Being When Preferences Are Incoherent*, Network for Integrated Behavioural Science Conference, University of East Anglia, April 2016; poster presentation on “Understanding Framing Effects in Public Good Game Instructions.”
- *Behavioural Game Theory Workshop & Summer School*, University of East Anglia, Norwich, June 2015; participant.
- *Summer Institute on Bounded Rationality*. Max Planck Institute for Human Development, Berlin, June 2015; poster presentation on “Are Abstract Tasks Neutral Frames?”
- *Behavioural Science and Policy*, Network for Integrated Behavioural Science Conference, University of Nottingham, April 2015; poster presentation on “Is There a “Neutral” Frame? Using Framing Designs to Study Task Construal in Experimental Economics.”
- *Brown-Bag Seminar*, Centre for Decision Research and Experimental Economics, University of Nottingham, March 2015; presented “Are ‘Abstract’ Tasks, ‘Neutral’ Frames?”

REFEREEING

- Annals of Behavioral Medicine
- Behavior Research Methods

- Cognitive, Affective, and Behavioral Neuroscience
- European Journal of Social Psychology
- International Journal of Psychology
- Journal of Economic Behavior and Organization
- Journal of Economic Methodology
- Journal of Economic Psychology
- Journal of Behavioral and Experimental Economics
- Theory and Decision

LANGUAGE SKILLS

English (fluent), Turkish (native), German (intermediate), Spanish (beginner)

SOFTWARE SKILLS

Stata, R, z-Tree, o-Tree, LIONESS, ORSEE, Qualtrics, Prolific, MTurk, GPower, Jamovi, JASP